TOPIC 3: CHILDREN'S INVESTMENT ACCOUNTS


## I'm 30ish Webinar Series Children's Investment Accounts

## Agenda

- Intro to Children's Investment Accounts
- The Benefits
- The Downsides
- How to Get Started
- Poll / Q\&A


## Disclaimer

The content written and spoken in this presentation is for informational purposes only and not written or intended as financial, tax, or legal advice. You are encouraged to seek financial, tax and legal advice from your professional advisors. The information contained in this material has been derived from sources believed to be reliable, but is not guaranteed as to accuracy and completeness and does not purport to be a complete analysis of the materials discussed.

## Intro to Children's Investment Accounts

## Put Yourself First!!!

## Make sure that you are properly

funding your retirement accounts before directing your funds into accounts for your children.

The best thing you can do to set your child up for success with money is to
be financially stable yourself.

## Bank

- Checking - Saving - Money Market - Certificate of Deposit
- Steady slow growth.


## Investment Accounts

- 529 Plan - UTMA/UGMA Custodial IRA
- Unpredictable faster growth.


## Children's Investment Accounts

| Education Accounts |
| :---: |
|  |
|  |
| Coverdell ESA |
|  |


| Brokerage Accounts |
| :---: |
| UTMA/UGMA Custodial |
| Account |
|  |


| Retirement Accounts |
| :--- |
| Custodial Traditional IRA |
| Custodial Roth IRA |
|  |

## Which type is best?

It depends.

|  | $\mathbf{5 2 9}$ (College Savings Plan) | Coverdell <br> (Education Savings Account) | UTMA <br> (Custodial Account) | Roth IRA <br> (Custodial Account) |
| :---: | :---: | :---: | :---: | :---: |
| Parent's Role | Owner | Owner | Custodian | Custodian |
| Child's Role | Beneficiary | Beneficiary | Owner | Owner |
| Qualified Uses | Beneficiary's education | Beneficiary's education | For the benefit of the child | * |
| Non-Qualified Use | Income Tax \& 10\% penalty | Income Tax \& 10\% penalty | N/A | * |
| Max Annual Contribution | \$15,000 per contributor* | \$2,000* | \$15,000 per contributor | \$6,000 w/ earned income |
| State Tax Benefits | Potentially | No | No | No |
| Tax benefits (Investing) | Grows tax free | Grows tax free | Partial benefits | Grows tax free |
| Program Fees | Yes | No | No | No |
| Investment Options | Restricted | Open | Open | Open |
| Can Change Beneficiary | Yes | Yes | No | No |
| Financial Aid Impact | Partial | Partial | Full | None* |


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Ability to pull-forward up to 5 years of
contributions to be made as lump-sum contribution (up to \$75,000 per contributor).


Estimated tax savings for a couple filing jointly with $\$ 100,000$ in taxable income contributing $\$ 100 /$ month to each of their two children's 529 plans. Calculations assume taxpayers itemize deductions on their federal return.
No Deductions $\square$ \$1-100
\$101-200
\$200+

Source: Savineforcollege.com State Tax 529 Cakulator Copyright $\varphi$ by Saving for Colege, LLC (Savingloreollege comi. All rights reserved.

|  | Coverdell |
| :---: | :---: |
| (Education Savings Account) |  |$|$| Parent's Role | Owner |
| :---: | :---: |
| Child's Role | Beneficiary |
| Qualified Uses | Income Tax \& 10\% penalty |
| Non-Qualified Use | \$2,000*'s education |
| Max Annual Contribution | No |
| State Tax Benefits | Grows tax free |
| Tax benefits (Investing) | No |
| Program Fees | Yes |
| Investment Options | Partial |
| Can Change Beneficiary |  |
| Financial Aid Impact |  |

This is the maximum contribution per child which phases out when contributors income is $\sim \$ 100 \mathrm{k} / \$ 200 \mathrm{k}$ (single/joint tax filers)

|  | UTMA |
| :---: | :---: |
| (Custodial Account) |  |$|$| Parent's Role | Custodian |
| :---: | :---: |
| Child's Role | Owner |
| Qualified Uses | For the benefit of the child |
| Non-Qualified Use | N/A |
| Max Annual Contribution | \$15,00o per contributor |
| State Tax Benefits | No |
| Tax benefits (Investing) | Partial benefits |
| Program Fees | No |
| Investment Options | Open |
| Can Change Beneficiary | No |
| Financial Aid Impact | Full |

Can only be used for expenses on child that exceed the standard care for the child required by law.

[^0]

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## Example

## Assumptions:

- Contributing $\$ 2,000 / y r$ until age $21(\$ 44,000)$
- 7.0\% Investment Return
- 0.2\% 529 Program Fee
- $1.0 \%$ Dividend Yield
- $2.0 \%$ Inflation Rate
- Education Accounts converted to UTMA @ 21 in the retirement calculation.
- Lot of other assumptions!


## Amount for Education @ 21 in Today's dollars

- Coverdale $=\$ 64,665(100 \%$ of Coverdale)
- 529 Plan $=\$ 63,487$ ( $98 \%$ of Coverdale)
- UTMA = \$60,083 (93\% of Coverdale)
- Roth IRA = \$64,665 (100\% of Coverdale)


## Amount for Retirement @ 60 in Today's dollars

- $\quad$ Coverdale $=\$ 873,177$ ( $64 \%$ of Roth IRA)
- 529 Plan $=\$ 859,520$ ( $63 \%$ of Roth IRA)
- UTMA $=\$ 1,137,879$ ( $83 \%$ of Roth IRA)
- Roth IRA = \$1,371,653 (100\% of Roth IRA)


## The Benefits

## The Benefits

- Dedicated account for the children and forcing mechanism to save for them
- High probability of greater long-term growth vs bank account types
- Improved tax efficiencies vs investing for yourself then gifting
- A tool to educate children and spark their interest in investments


## The Downsides

## The Downsides

- Reduced flexibility in most cases
- Potential for negative investment returns in the short-term


## How to Get Started

## Getting Started

## Option 1

## Go at it alone.

Most of the large custodians (TD Ameritrade, Vanguard, Fidelity, ect.) have all these account types available

## Option 2

## Seek help.

Locate a fiduciary financial advisor/planner who can give you advice and manage these accounts for you.

## Poll / Q\&A

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[^0]:    Gains $<\$ 1,100 /$ yr are taxed at $0 \%$ | Gains between \$1,100-\$2,200/yr are taxed at child's tax rate (usually 10\%) | Gains >\$2,200/yr are taxed at the parents tax rate.

